



## **REMINDER: 2024 General Membership Meeting**

Wednesday, February 21, 2024

7:30 p.m. – 9:30 p.m.

Greenbriar East Elementary School Cafeteria

### **Welcome Message from the Board**

Happy 2024! The Greenbriar Pool Club (the Pool) Board of Directors (the Board) would like to take this opportunity to welcome all members and their families to the Pool for the upcoming 2024 season. We are looking forward to a great year!

Our season kicks off every year with our annual General Membership Meeting. This year, it will be held at 7:30 p.m. at the Greenbriar East Elementary School Cafeteria. All Pool members are welcome (and highly encouraged) to attend.

The meeting offers our members the opportunity to run for any open Pool Board positions (we will have five this year), elect new Board Members, and/or join in the discussions. Members who wish to raise a specific topic before the Board are welcome (and, again, highly encouraged) to do so. Each speaker will be allotted up to five minutes.

Members in good standing may nominate themselves or other Pool members for one of the five open positions. Nominations must be made prior to the General Membership Meeting (as noted in our January e-mail), or at the meeting itself.

This newsletter covers topics for 2024, including fees, deadlines, operations and maintenance, the annual budget, and other important information for members. Please review this newsletter in full. Please send any questions to [pool@greenbriar.org](mailto:pool@greenbriar.org).

### **2024 Annual Meeting Agenda**

- Call to Order
- Opening Remarks
- Approval of 2023 Membership Meeting Minutes\*
- Financial Report
- Director Reports
- New Business
- Election of New Board Members and Vote on Proposed Bylaws change
- Meeting Adjourned

\* *Minutes from the 2023 General Membership Meeting are located at the end of this newsletter (see Appendix A).*

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**2024 Maintenance Fee payments will NOT be accepted before March 1, 2024.**



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## 2024 General Membership Meeting

As noted above, the General Membership Meeting will be held at the Greenbriar East Elementary School cafeteria (located at 13006 Point Pleasant Dr, Fairfax, VA 22033) on February 21, 2024 at 7:30 p.m. ET. Please review the following “rules of the road” for the Membership Meeting if you plan to attend:

- Only registered Pool members in good standing (Maintenance Fees paid-in-full through the 2023 season) are eligible to attend (you will be required to include your Pool Membership Certificate Number when you sign in);
- Members participating may speak only if they have indicated their desire to do so in advance of the meeting and are added to the agenda, or as directed by the Board during the Membership Meeting;
- Please be courteous and respectful to other members and the Board during the meeting.

We look forward to seeing many of you at the upcoming Membership Meeting. Should you have any questions about the meeting, please reach out to the Pool Administrative Assistant at [pool@greenbriar.org](mailto:pool@greenbriar.org).

### 2024 Maintenance Fee - \$475

#### ***Fee***

The Greenbriar Pool Club Maintenance Fee for 2024 is \$475, **which is unchanged from 2023.**

#### ***How to Pay***

2024 Maintenance Fees must be paid through Member Splash starting on March 1, 2024: <https://greenbriar.membersplash.com/>

**PLEASE NOTE:** Due to the administrative burden and costs associated with processing paper checks, **ALL 2024 MAINTENANCE FEES MUST BE PAID VIA DEBIT OR CREDIT CARD.** Checks will no longer be accepted. Should you have issues accessing Member Splash to pay your 2024 Maintenance Fee, you may contact the Pool Administrator at [pool@greenbriar.org](mailto:pool@greenbriar.org) or call the number listed on the header.



### **Deadlines**

To avoid a late fee, 2024 Maintenance Fees must be paid no later than April 15, 2024. Members will receive the traditional five (5) guest passes with their renewal.

## **Operations and Maintenance Update**

The Pool Board's O&M team has been led by Chance Putzke and other board members have assisted. In 2023, O&M made various improvements to the pool and facilities, including, but not limited to:

- Installation of a new speaker system
- Added power to the back gate, by the diving boards, to make swim team announcing easier
- Replacement of coping and patch repairs to the bottom of the pool
- Installation of new gate to access the side lot (for pickleball and basketball)

O&M works to ensure that the Pool is maintained consistently throughout the year, functions as it should, and is aesthetically pleasing. For the upcoming 2024 season, O&M is planning to:

- Trim and remove trees, and plant several new ones
- Install a new playground for the children's area, and add new mulch
- Replace and recertify the back flow valve
- Make repairs to the snack bar as needed
- Replace the small board with a new 1/2-meter stand and a board with more bounce

We welcome feedback from our members about maintenance items or other suggestions for facility improvements. Please contact [pool@greenbriar.org](mailto:pool@greenbriar.org).

## **Dog Swim Day**

We held our second Dog Swim Day in 2023, one week after we closed for the season. The second installment was enjoyed by many of our members and their furry companions. It's been such a success that we plan to continue holding Dog Swim Days every year. This event is safe for dogs because we wait one week after the Pool closes for the season before we allow them into the water. At that point the pH in the water has normalized. We usually pick a Saturday and open the Pool for 3-4 hours. Members are invited to bring their well-behaved dogs to swim/fetch. Naturally, this event is for members' dogs only, and members must sign a waiver of liability.



## **New Side Gate & Off-Season Pickleball**

Pickleball at the Greenbriar Pool Club was first proposed in March 2022, two months before the start of the 2022 season. The first two courts were painted in the side lot in June of that year. Things took off in 2023 when two members, Mark Thompson and Mike Ebert, took the lead on adding a third pickleball court – this one with an extra layer of pavement and a court painted with the traditional green and blue colors found at most pickleball courts. The new court was also placed in a north-south direction, giving players a break from the sun.

A new entrance gate to the side lot was installed in October 2023. The gate uses a combination lock for access. The Board created a new email list called Sports Court Users – members interested in accessing the side lot during the off-season for pickleball (and basketball, don't forget we have that out there, too) can send a request to [pool@greenbriar.org](mailto:pool@greenbriar.org) to be added to the list.

At last count, there were 91 memberships subscribed to the Sports Court Users email list, or about 14% of the membership in total. The Board is very pleased with how well pickleball has been received by the membership so far and looks forward to seeing pickleball continue to grow at the pool.

This will be the first off-season where members have had near year-round access to at least a portion of the pool grounds, weather permitting.

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## **Richard Hoffman (1950-2023)**

The Board has learned of the passing of Richard Allan Hoffman. According to his obituary from Laurel Hill Funeral Home, Rick was actively involved with the Greenbriar Swim Team and served as President of the Greenbriar Pool Club. He was a volunteer for the Northern Virginia Swimming League (NVSL) and went on to serve as its president from 2003 to 2004. He passed away peacefully, aged 73, on September 27, 2023. The Board offers its condolences to Rick's family and friends.

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## **Special Activities**

Let's keep the good times rolling in 2024! Please consider volunteering to be on the Special Activities committee to bring fun ideas forward and assist with implementing them. From Adult Late Nights, Teen Late Nights, Rafternoons, 4th of July events the help is appreciated and it will add to yours and your family's fun this summer!



## Bylaws Modifications for Vote during the General Membership Meeting

As set forth in the Pool's Bylaws, members are invited to propose Pool Bylaw amendments. This year the Board has NOT received any proposals for changes to the bylaws.

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### Available Pool Board Seats

We have five positions that will be vacant as of February of this year, and the Pool is looking for people to serve on the Board. The Bylaws specify that members may nominate themselves or other Pool members prior to the General Membership Meeting, or at the meeting itself. If you or anyone you know who is a Pool member is interested in running for the Board seat opening, you may nominate yourself or that person at the General Membership Meeting. We have existing Directors who will be running again, and we've had one member indicate their desire to serve on the Board.

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### Member Splash Refresher

In 2020, the Board rolled out the Pool's new membership management system, Member Splash, that allows all members to view and edit their membership details online in a secure portal and pay annual Maintenance Fees online with a debit or credit card without any additional service charges added for online payments. Member Splash is accessible here: <https://greenbriar.membersplash.com/>

Please review the below checklist for updating your membership profile in Member Splash for the 2024 Pool season:

- Pay your 2024 maintenance fee (an email will be sent to you when Member Splash is ready to accept payments, in early March 2024);
- Update the contact info for each household family member;
- Upload a picture of each household family member (used by NV Pools lifeguard staff to validate family members associated with each account); and
- Update the emergency contact info;
- Contact the pool admin ([pool@greenbriar.org](mailto:pool@greenbriar.org)) if a family member needs to be added to your account.

Please note that the Board uses the email delivery system Mailchimp, which is synced to your Member Splash account. **IMPORTANT:** Adding an email address to an individual's membership profile (such as for your child) **will sign that email address up for Pool-related email**. Please use a unique email address for each person; if you use a shared email account, only add the email address to one family member's contact info.



## A Reminder About “Family” Members on a Membership

Our bylaws set out who can be on a single membership. "Family Unit" means the individuals either residing together or having custodial rights of minor children whose parent or guardian is a member. Essentially, everyone must reside in the same location, though children away at school may be listed on the membership. We do offer a “long-term guest” option for nannies/caregivers who don’t live at the address. The maximum size of a “Family Unit is eight (8), though a larger membership MAY be granted with Board approval.

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## Selling or Renting Your Membership

For information regarding procedures for selling/renting your membership, please visit our website for the specific instructions on how to do so: <https://greenbriar.org/selling-or-renting-your-membership>.

For those wishing to rent out their membership for the 2024 season, **the Board will not accept rental applications before April 15, 2024.** Owners must pay their 2024 maintenance fee and complete the membership audit prior to submitting a rental application. The Board will stop accepting rental applications a few weeks before opening weekend to ensure that applications are processed in time for opening weekend. An email with more information on renting will be sent to members in the coming weeks.

Please note that if you are looking to sell your membership, you may begin the process of advertising your membership for sale and looking for a buyer, and even completing the sale with the buyer, but the Pool will not begin to process sales of memberships and issuing the new certificates prior to March 1, 2024. **As a reminder, if you are selling your membership you will need your original membership certificate.** If you cannot locate it and need to have another one printed, please email [pool@greenbriar.org](mailto:pool@greenbriar.org). There is a \$25 fee to have your certificate reprinted. (There is no charge for the new certificate issued as part of the membership audit.)



## **Pool Memberships for Sale by the Pool**

The Pool currently has two (2) memberships that will be available for sale in Spring 2024. It's possible this number may increase between now and then. If you know someone interested in purchasing a membership, please have him/her email the administrative assistant at [pool@greenbriar.org](mailto:pool@greenbriar.org). When Pool-owned memberships become available for sale, interested persons are entered into a lottery. Names are drawn at a Board meeting prior to the pool opening for the season. Additional information about these memberships will be e-mailed to the membership in the coming months.

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## **Guest Passes**

All memberships will receive five (5) guest passes when the maintenance fee is paid. Additional passes may be purchased using MemberSplash.

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## **Swim & Dive Team Brief Updates**

The Board is proud of the strong Greenbriar Dolphins Swim and Dive Teams. These organizations have served as multi-decade anchors to the Pool community and have remained competitive in the Northern Virginia Swimming League (NVSL) year-after-year. This is in addition to serving as a helpful training ground for numerous generations of Greenbriar Pool family members.

The Board thanks the Swim Team representatives, Stephanie Kim, Dan Klanderman, and Rob Wayment, and the Dive Team representatives, Angie Lander, Paula Threadgill, and Julena Goodell, for their leadership and support of the Greenbriar Dolphins. A thanks to Board member, Guz Perez, as our board member responsible for engaging and coordinating with the Swim and Dive teams.

A total of six Greenbriar divers recently competed in the high school District meet, and five went on to compete in regionals. Two Greenbriar divers are headed to the state competition.

### **Girls**

In the district competition, for Chantilly High School: Allie Farello placed 4th, Rowen Threadgill placed 5th, and Hazel Flynn placed 16th; for Centreville High School: Juliet Wells placed 3rd. Allie, Rowan, and Juliet all qualified for Regionals.

At the Regional competition, Rowan placed 3rd, Juliet placed 5th, and Allie placed 6th. Both Rowan and Juliet are headed to the state competition!





**Boys**

In the district competition, for Chantilly High School: Paxton Martinez placed 3rd and Mason Waterfield placed 6th. At the Regional competition, in a field of nationally ranked divers, Paxton placed 7th and Mason placed 9th.

Congratulations to all of our high school divers for a great high school season!

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**2023 Board of Directors**

President:	Tim Metzinger	Secretary/Special Activities:	Bethany Quick
VP/Communications:	<i>Currently Vacant</i>	O&M/Pickleball Liaison:	Charlie Passut
Treasurer:	Jeff McCurry	At Large :	Amy Portofe
Swim & Dive:	Gus Perez	At Large:	Brian Cummings
O&M:	Chance Putzke	At Large:	Matt DiGaudio

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**Other Personnel**

Pool Administrator:	Lauren Putzke
Snack Bar Manager:	Jenay Fricke
Swim Team Representatives:	Stephanie Kim, Dan Klanderman, and Rob Wayment
Dive Team Representatives:	Angie Lander, Paula Threadgill, and Julena Goodell
Winter Swim Program Coordinators:	Sharon Grogan and Jessica Sourwine
Pool Management Company:	NV Pools

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**Contact Information**

<u>Mailing Address</u>	<u>Email / Web Address</u>	<u>Phone</u>
13001 Point Pleasant Drive Fairfax, VA 22033	<a href="mailto:pool@greenbriar.org">pool@greenbriar.org</a> <a href="http://www.greenbriar.org">www.greenbriar.org</a>	Administrator: (703) 378-4421 Front Desk: (703) 378-4423

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**Social Media**

Follow us on Facebook at "[Greenbriar Pool Club, Inc.](https://www.facebook.com/GreenbriarPoolClubInc)"

Follow us on X (formerly Twitter) at "[@GBPoolClub](https://twitter.com/GBPoolClub)"



## **APPENDIX A: 2023 General Membership Meeting Minutes**

Wednesday, February 22, 2023 7:30 p.m.

Location: Greenbriar East Elementary School

Meeting Minutes - NOT APPROVED

Board Members Present: Tim Metzinger, Matt Robinson, Jeff McCurry, Amy Portofe, Bethany Quick, Chance Putzke, Gus Perez, Joe Brown, Charlie Passut

34 members in attendance in addition to the Board members.

**Call to Order at 7:40 p.m.**

**Review of Meeting Expectations - Tim Metzinger**

**Approval of the 2022 Annual Membership Meeting Minutes**

- Motion to approve Kevin Cochran, 2nd Baard Grindal

**Director's Reports**

President - Tim Metzinger

- Anticipate a regular season - no restrictions.
- Searching for a new snack bar manager with assistance from Tina Campbell. Hope to have a new manager so we do not have to look at alternatives.
- Question: Have we come up with a job description? Tim: Yes, we have notified the membership and are looking for a member to run the snack bar.
- A refund has been received for workers compensation.

Administrator - Lauren Putzke

- Less than 20 audits have not been completed.
- Highs and lows for the sales in the past year (minus the outliers): \$2,500 is the average. 15 sales are ready for 3/1 processing.
- The pool owns 5 memberships. At the March meeting, the Board will set the price and date for the lottery. Will announce it to the membership.
- Periodic annual reaudits: 1/6th of the membership.

Vice President - Matt Robinson

- Described role of Vice President.
- Thanked Mike Ebert for continuing the set up for the head count feature at the front desk.
- Summer weekly email, *The Week at the Pool*, has been well received.

Treasurer - Jeff McCurry

- Maintenance fees.



- Budget was published in the newsletter.
- Thanked Lauren for administrative support and proficiency.
- Loss in fiscal year 2022 was due to coaches wages. We will have a double amount in the current year.
- Highlighted improvements made: playground equipment, paving of sidelot, pickleball court, new refrigerator, freezer, ice maker, and new pump.
- Current fiscal year: Robot vacuum (\$3,000 to \$5,000), install new sound system, reseal and remark main parking lot.
- Main asset is cash - Cash balance is \$311,000+. Increase in cash balance even with improvements.
- Tim discussed the renewed contract with NV Pools. The cost of the contract went up as expected with increased cost in the economy. Board is happy with the service provided by NV Pools.

### Swim & Dive - Amy Portofe

- Great season for both teams.
- Swim Rep - Dan Klandermann
  - Seeking a head coach.
  - The assistant head coach has committed to coming back for the next season.
  - Expecting a regular season.
  - Concerns about the afternoon practice after school for the first 3 weeks.
  - Season ends 7/22.
  - Technically this is the 50th year that the swim team has been competing.
  - Looking at different options to give opportunities for children younger to swim other than the swim team.
- Dive Rep - Joel Waterfield
  - Dive team has been promoted to Division 4.
  - A large number of younger female divers are on the team.
  - Considering children that have been on the team for the dive coach position.

### O&M - Chance Putzke

- NV Pools is a good partner and provided a lot of support.
- Planned maintenance for a new playground prior to the summer season.
- Security cameras have been purchased and will be installed.
- Tim: Pickleball is being added to insurance so we can open the courts for the fall and spring. Will have to figure out a new entrance in the off season for access to just the pickleball courts.

### Special Activities - Bethany Quick

#### 2022 summer season

- 3 catered adult late nights.
- 2 teen late nights that included pizza and desserts.
- 1 Movie night at the pool: Canceled due to the weather.
- Supported lifeguard appreciation events.
- Board supported the Dog Swim after the end of the season.
- Fourth of July games, treats, and touch a firetruck truck at the pool. Thanks Baard Grindal and Jena Passut for help not just for Fourth of July but for other events during the summer.



## GREENBRIAR POOL CLUB, INC. • February 2024 Newsletter

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- Per member request also supported - "Low Key Adult Late Nights" - pool was only open for 21+ but the Board did not provide food or drinks.
- Coin Toss: Fourth of July and at the end of the season.
- Coordinated 4 "Rafternoons" during the season.

### Board Member Vote

- Members voted for the 3 open board positions. The results were:
  - Amy Portofe - 30
  - Bethany Quick - 28
  - Chance Putzke - 25
  - Danielle Waterfield - 7
  - Tarang Rawat - 3

Member question: Has the board considered digging the dive well deeper? Tim: We would need to consider the pipe that runs under the pool.

Motion to adjourn the meeting at 8:18 pm by Kevin Cochran and seconded by Joe Brown. Motion passed without objection.

## Appendix B - Greenbriar Pool Club 2024 Budget

	Budget	Actual	Budget	Difference	Actual	Budget	Difference	Actual	Actual	Actual		
	Oct 2023-Sep 2024	Oct 2022-Sep 2023	Oct 2022-Sep 2023	Oct 2022-Sep 2023	Oct 2021-Sep 2022	Oct 2021-Sep 2022	Oct 2021- Sept 2022	Oct 2020-Sep 2021	Oct 2019 - Sep 2020	Oct 2018 - Sep 2019		
<b>Revenue</b>												
Concession Receipts	\$ 15,000.00	\$ 15,839.39	\$ 13,000.00	\$ 2,839.39	\$ 15,704.00	\$ 13,000.00	\$ 2,704.00	\$ -	\$ -	\$ 5,558.00		
Front Desk Sales	\$ -	\$ -	\$ -	\$ -	\$ 295.00	\$ -	\$ 295.00	\$ -	\$ -	\$ 1,117.88		
Long term guest passes	\$ 1,500.00	\$ 2,160.00	\$ 1,000.00	\$ 1,160.00	\$ 1,840.00	\$ 1,000.00	\$ 840.00	\$ 1,050.00	\$ -	\$ 202.50		
Prepaid Visitor's Pass	\$ 5,000.00	\$ 5,120.00	\$ 1,000.00	\$ 4,120.00	\$ 3,710.00	\$ 1,000.00	\$ 2,710.00	\$ 1,415.00	\$ 20.00	\$ 680.00		
<b>Total Gate receipts</b>	<b>\$ 6,500.00</b>	<b>\$ 7,280.00</b>	<b>\$ 2,000.00</b>	<b>\$ 5,280.00</b>	<b>\$ 5,845.00</b>	<b>\$ 2,000.00</b>	<b>\$ 3,845.00</b>	<b>\$ 2,465.00</b>	<b>\$ 20.00</b>	<b>\$ 2,000.38</b>		
Interest	\$ 15.00	\$ 11.67	\$ 25.00	\$ (13.33)	\$ 11.67	\$ 25.00	\$ (13.33)	\$ 189.52	\$ 18.40	\$ 25.77		
<b>Membership Revenue</b>												
Certificate Reprint	\$ -	\$ -	\$ -	\$ -	\$ 25.00	\$ -	\$ 25.00	\$ 25.00	\$ 150.00	\$ 150.00		
Late fees	\$ 1,750.00	\$ 2,375.00	\$ 1,750.00	\$ 625.00	\$ 4,525.00	\$ 1,750.00	\$ 2,775.00	\$ 1,925.00	\$ 490.00	\$ 2,106.50		
Maintenance fees	\$ 285,000.00	\$ 281,920.00	\$ 285,000.00	\$ (3,080.00)	\$ 265,413.88	\$ 270,000.00	\$ (4,586.12)	\$ 190,100.00	\$ 214,006.81	\$ 257,638.96		
Membership Sales	\$ 5,000.00	\$ 13,500.00	\$ 12,500.00	\$ 1,000.00	\$ 2,500.00	\$ 2,500.00	\$ -	\$ 20,000.00	\$ 2,500.00	\$ 5,205.00		
Rental processing	\$ -	\$ -	\$ 3,500.00	\$ (3,500.00)	\$ 5,500.00	\$ 3,500.00	\$ 2,000.00	\$ 3,900.00	\$ 300.00	\$ 3,500.00		
Transfer fees	\$ 7,500.00	\$ 8,050.00	\$ 2,500.00	\$ 5,550.00	\$ 3,075.00	\$ 2,500.00	\$ 575.00	\$ 2,850.00	\$ 2,400.00	\$ 2,499.89		
<b>Total Membership Revenue</b>	<b>\$ 299,250.00</b>	<b>\$ 305,845.00</b>	<b>\$ 305,250.00</b>	<b>\$ 595.00</b>	<b>\$ 281,038.88</b>	<b>\$ 280,250.00</b>	<b>\$ 788.88</b>	<b>\$ 218,800.00</b>	<b>\$ 219,846.81</b>	<b>\$ 271,100.35</b>		
Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,445.41	\$ 2,466.76		
Special Events	\$ 400.00	\$ 400.00	\$ 400.00	\$ -	\$ 400.00	\$ 400.00	\$ -	\$ 400.00	\$ (200.00)	\$ -		
Swim/Dive Fees	\$ 30,000.00	\$ 28,525.69	\$ 40,000.00	\$ (11,474.31)	\$ -	\$ 14,000.00	\$ (14,000.00)	\$ 13,520.00	\$ (4,739.69)	\$ 34,572.25		
Dive Team Revenue	\$ 7,500.00	\$ 8,295.23	\$ 6,000.00	\$ 2,295.23	\$ 6,948.73	\$ 6,000.00	\$ 948.73	\$ 6,194.33	\$ 1,583.69	\$ -		
Winter swim	\$ -	\$ -	\$ 4,500.00	\$ (4,500.00)	\$ 4,234.87	\$ -	\$ 4,234.87	\$ -	\$ 4,119.53	\$ -		
Unapplied Cash Payment Revenue	\$ -	\$ 9.25	\$ -	\$ 9.25	\$ -	\$ -	\$ -	\$ 390.28	\$ (3,292.85)	\$ 565.00		
<b>Total Revenue</b>	<b>\$ 358,665.00</b>	<b>\$ 366,206.23</b>	<b>\$ 371,175.00</b>	<b>\$ (4,968.77)</b>	<b>\$ 314,183.15</b>	<b>\$ 315,675.00</b>	<b>\$ (1,491.85)</b>	<b>\$ 241,959.13</b>	<b>\$ 218,801.30</b>	<b>\$ 316,288.51</b>		
<b>Expenditures</b>												
<b>ADMINISTRATIVE EXPENSES</b>												
Bank Charges	\$ 100.00	\$ 94.89	\$ 150.00	\$ (55.11)	\$ 74.55	\$ 150.00	\$ (75.45)	\$ 116.17	\$ 509.84	\$ 332.03		
Board Membership Purchase	\$ -	\$ -	\$ 2,000.00	\$ (2,000.00)	\$ -	\$ 2,000.00	\$ (2,000.00)	\$ 7,700.00	\$ 4,500.00	\$ -		
CC Processing Fees	\$ 10,000.00	\$ 9,726.61	\$ 8,500.00	\$ 1,226.61	\$ 8,426.21	\$ 6,500.00	\$ 1,926.21	\$ 6,032.87	\$ 5,636.24	\$ -		
Cell Phone	\$ -	\$ -	\$ 100.00	\$ (100.00)	\$ -	\$ -	\$ -	\$ -	\$ 105.49	\$ 244.10		
Corporate taxes/fees	\$ 700.00	\$ 615.27	\$ 150.00	\$ 465.27	\$ 514.02	\$ 100.00	\$ 414.02	\$ 75.00	\$ 25.00	\$ 130.17		
Directors' Dinner	\$ 500.00	\$ 430.00	\$ 400.00	\$ 30.00	\$ 320.00	\$ 400.00	\$ (80.00)	\$ -	\$ 526.55	\$ -		
Insurance	\$ 16,000.00	\$ 15,154.83	\$ 14,000.00	\$ 1,154.83	\$ 14,230.95	\$ 12,500.00	\$ 1,730.95	\$ 8,957.95	\$ 15,623.42	\$ 14,900.15		
Legal/Accounting	\$ 1,000.00	\$ -	\$ 1,250.00	\$ (1,250.00)	\$ 925.00	\$ 1,250.00	\$ (325.00)	\$ 1,025.00	\$ 5,808.75	\$ 1,710.00		
Miscellaneous admin	\$ 250.00	\$ 296.00	\$ 250.00	\$ 46.00	\$ 911.79	\$ 250.00	\$ 661.79	\$ -	\$ -	\$ 2,915.84		
Office Supply/Mail	\$ 400.00	\$ 341.85	\$ 600.00	\$ (258.15)	\$ 75.65	\$ 600.00	\$ (524.35)	\$ 1,384.12	\$ 3,498.79	\$ 888.04		
Online services	\$ 8,000.00	\$ 7,699.27	\$ 6,000.00	\$ 1,699.27	\$ 6,542.74	\$ 6,000.00	\$ 542.74	\$ 5,527.83	\$ 1,840.66	\$ 939.86		
Payroll Expenses	\$ 24,000.00	\$ 22,941.61	\$ 23,000.00	\$ (58.39)	\$ 21,999.98	\$ 22,250.00	\$ (250.02)	\$ 20,425.00	\$ 23,211.70	\$ 24,593.67		
Payroll Taxes-Admin	\$ 1,900.00	\$ 1,765.44	\$ 1,800.00	\$ (34.56)	\$ 1,751.40	\$ 1,800.00	\$ (48.60)	\$ 1,672.41	\$ 1,700.34	\$ 1,698.51		
Property taxes	\$ -	\$ -	\$ 300.00	\$ (300.00)	\$ -	\$ 600.00	\$ (600.00)	\$ 1,085.40	\$ -	\$ 547.90		
<b>Total ADMINISTRATIVE EXPENSES</b>	<b>\$ 62,850.00</b>	<b>\$ 59,065.77</b>	<b>\$ 58,500.00</b>	<b>\$ 565.77</b>	<b>\$ 55,772.29</b>	<b>\$ 54,400.00</b>	<b>\$ 1,372.29</b>	<b>\$ 54,001.75</b>	<b>\$ 62,986.78</b>	<b>\$ 48,900.27</b>		
<b>CONCESSION</b>												
Equipment	\$ -	\$ -	\$ 2,500.00	\$ (2,500.00)	\$ 570.18	\$ -	\$ 570.18	\$ -	\$ -	\$ -		
Other	\$ -	\$ 40.00	\$ -	\$ 40.00	\$ 45.00	\$ -	\$ 45.00	\$ 110.00	\$ -	\$ 40.00		
Payroll Taxes-Snack Bar	\$ 1,000.00	\$ 961.10	\$ 700.00	\$ 261.10	\$ 1,060.44	\$ 700.00	\$ 360.44	\$ -	\$ 217.80	\$ 1,210.44		
Salaries	\$ 12,000.00	\$ 11,162.66	\$ 4,500.00	\$ 6,662.66	\$ 8,504.00	\$ 8,500.00	\$ 4.00	\$ -	\$ 2,599.00	\$ 11,380.80		
Sales Tax	\$ 800.00	\$ 771.76	\$ 500.00	\$ 271.76	\$ 269.88	\$ 900.00	\$ (630.12)	\$ -	\$ 441.23	\$ 847.24		
Supplies	\$ 8,500.00	\$ 8,439.54	\$ 7,500.00	\$ 939.54	\$ 7,273.27	\$ 6,500.00	\$ 773.27	\$ -	\$ 150.00	\$ 9,595.09		
<b>Total CONCESSION</b>	<b>\$ 22,300.00</b>	<b>\$ 21,375.06</b>	<b>\$ 15,700.00</b>	<b>\$ 5,675.06</b>	<b>\$ 17,722.77</b>	<b>\$ 16,600.00</b>	<b>\$ 1,122.77</b>	<b>\$ 110.00</b>	<b>\$ 3,408.03</b>	<b>\$ 23,073.57</b>		
Depreciation Expense	\$ -	\$ -	\$ -	\$ -	\$ 4,133.00	\$ -	\$ 4,133.00	\$ 4,268.00	\$ 4,733.00	\$ 6,098.00		

